



2023/2024

LEADERSHIP CENTER

of the GREATER NEW HAVEN CHAMBER OF COMMERCE

PRESENTED BY:



Introducing our PROGRAM SPONSOR:



ALBERTUS MAGNUS COLLEGE

“Although I have lived in the Greater New Haven area most of my life, I felt as though I was introduced to new ways of thinking about the life, vitality, and issues of concern for the Greater New Haven area.”

XO Class of 2020

FOR INFORMATION, CONTACT:

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CULTIVATING
LEADERS FOR
35 YEARS!



NOT YOUR AVERAGE LEADERSHIP PROGRAM

The Leadership Center, presented by Regional Water Authority, is home to both Leadership Greater New Haven (LGNH) and Executive Orientation (XO). These two programs offer aspiring community leaders and business executives leadership training and community education so that they may serve as catalysts for change in the Greater New Haven community. In addition, a significant amount of time will be spent on addressing resiliency and leadership strategies amidst constant change and disruption.

PARTNERS FOR A PURPOSE - GREATER NEW HAVEN CHAMBER & REGIONAL WATER AUTHORITY

Thanks to the invaluable support from the [Regional Water Authority](#), our Presenting Sponsor, the Greater New Haven Chamber has developed an exceptional curriculum designed to empower business professionals with the essential knowledge required by successful leaders. This practical and relevant program offers participants the unique opportunity to hear from industry experts, gaining insights into the facts, economics, policies, and historical perspectives shaping the Greater New Haven region.

NEW PROGRAM SPONSOR BRINGS NEW PROGRAM FEATURE

Innovative Career eXcelerator Program, through Albertus Magnus College, will Enhance Professional Development

As the new PROGRAM SPONSOR of the GNHCC Leadership Center (LGNH and XO), [Albertus Magnus College](#) is pleased to offer leadership program participants additional professional development opportunities at no cost. Chamber members who are actively enrolled in either LGNH or XO may earn up to three stackable micro-credentials through the Albertus Career eXcelerator during the LGNH or XO program period (from the time of enrollment into the Leadership Center through March 2024).

Taught by industry experts, these niche certificates can complement your skillset, amplify your proficiency in an area of interest, and bridge the gap between knowledge and experience. Learn about the Albertus Career eXcelerator program here: albertus.edu/student-resources/career-services/excelerator

“Modern leaders require cutting-edge skill sets - whether it’s data analytics, project management, or team coaching - to help them bring out the best in their teams. As the Program Sponsor, Albertus Magnus College is pleased to offer these and other stackable micro-credentials to 2023 Leadership Center participants.”

Andrea E. Kovacs, Vice President for Marketing & Community Relations
Albertus Magnus College



MEET NEW HAVEN AREA INFLUENCERS:

As an added benefit, participants will have the opportunity to meet and hear from influencers and key decision makers in the Greater New Haven Community.

PAST SPEAKERS HAVE INCLUDED:

- Dr. Marc M. Camille, President, Albertus Magnus College*
- Michael Teape, Owner and Lead Training Consultant, Teape Training International
- Heather LaTorra, President & CEO, Marrakech, Inc.
- Ginny Kozlowski, CEO, Economic Development Corporation of New Haven
- Paul Lavoie, Chief Manufacturing Officer - State of Connecticut
- Howard K. Hill, Owner, Howard K. Hill Funeral Homes, Board Chair, GNHCC and The Prosperity Foundation
- Jackie Downing, Sr Director of Grantmaking & Nonprofit Support, The COMMUNITY Foundation for Greater New Haven
- Michael Piscitelli, Economic Development Administrator, City of New Haven
- Shelley Quiala, Executive Director, International Festival of Arts & Ideas

...as well as elected officials and economic development specialists from regional cities and towns.



LEADERSHIP GREATER NEW HAVEN (LGNH)

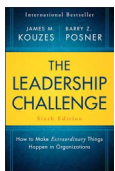
A 6-session program for professionals of all levels working in the corporate, nonprofit, and government sectors.

Practical Leadership Training:

Program participants will receive training that underscores various leadership styles and strategies for team management, team collaboration, navigating a multi-generational and diverse workforce, strategic planning, conflict resolution, emotional intelligence, inclusion and cultural awareness: PLUS the sharpening of professional skills, such as public speaking, personal branding, business communications, customer service, and more!



Five Leadership Practices: Each of the 5 leadership practices outlined in the national best-selling book, *The Leadership Challenge: How to Make Extraordinary Things Happen in Organizations*, will be discussed. Participants will hear the perspectives of successful business and community executives as they present and elaborate on each leadership practice:



Each participant will receive a copy of the book and be given additional tools and resources, customized by our facilitators.

Orientation to Greater New Haven Region:

Additional topics include: Understanding Greater New Haven's assets and opportunities, the challenges and benefits of doing business in the New Haven area, the resources and relationships to enable leaders to compete and be successful in the region.

Diversity, Equity, & Inclusion Training and Immersion:

Our training starts with understanding the impact of diversity, equity, and inclusion on businesses and communities, in both short term and long term periods. We'll explore cases studies where workplaces and businesses that have embraced D/E/I principles have had remarkable results and been catalysts for positive community penetration and integration. Class participants connect with community business leaders (in class and via company tours), learn about community programs, and are given resources, tools, and projects to grow and improve connections within diverse populations and with professional organizations and businesses. Additionally, the topics of self-awareness, conscious and unconscious biases, improving team engagement, and strategies for fostering inclusive and equitable cultures internally and externally, are covered.

"Touring and seeing the entrepreneurial workspaces available in Downtown New Haven was eye opening."



Class Tour 2020 - Downtown New Haven



Class Tour 2019 - ASSA ABLOY



HANDS-ON REAL WORLD EXPERIENCE

During LGNH sessions, participants will have a unique opportunity to apply their leadership competencies to solve real business issues. Participants are divided into teams and assigned to solve a strategic challenge that will be identified by companies or organizations. The teams will work on their assigned project challenge throughout the 6 month leadership program and will prepare a final presentation during the graduation.

LGNH DATES: MEETING TIME 9 A.M. - 3 P.M.

WEDNESDAY, OCT. 18 | THURSDAY, OCT. 19

WEDNESDAY, NOV. 8 | WEDNESDAY, DEC. 6

WEDNESDAY, JAN. 3 | WEDNESDAY, FEB. 7

TUITION: Member: \$1,800 | Non-Member: \$2,400

Nonprofit Industry Member: \$1,000 | Nonprofit Industry Non-Member: \$1,500

Discounted tuition is available for nonprofit organizations and companies/organizations who register multiple participants.

EXPECTED OUTCOMES FOR LGNH

- Social awareness and relationship management
- Development/Enhancement of Core Leadership competencies
- Insider's views of New Haven's regional connections and resources
- Skills to cultivate professional transformation and mastery of leadership style

EXPERIENTIAL LEARNING ON DAY ONE!

Every year, the Leadership Greater New Haven program begins with a day of outdoor activities designed to help class participants grasp concrete concepts of teamwork, problem solving, and negotiation. Contextually learning through a variety of hands-on and physical experiences, participants will discover more about themselves, others, and the environments around them. Learning is accomplished through several activities involving varying levels of strategy, cooperation, trust, and ultimately group effort. We are happy to offer apt and enjoyable programs for participants of all abilities. Each program is unique, based on the goals and objectives of the participants and will be handled at a pace that is appropriate and suitable for each group.

CORNERSTONES
NORTHEAST
TEAM BUILDING
Great Events! Great Results! Great Fun!

CornerstonesNE.com



"The panel discussion of nonprofit leadership and community needs was most helpful."

EXECUTIVE ORIENTATION

STRATEGIC INSIGHT | CONNECTIONS | INSIDER'S REGIONAL VIEW

EXECUTIVE ORIENTATION (XO) STARTS FRIDAY, JANUARY 19, 2024!

The Executive Orientation (XO) is a 3-session program with topics that are designed specifically for senior executives incorporate, nonprofit, and government sectors, interested in exploring and understanding the relevant issues, resources, economics and dynamics of the Greater New Haven region. This program facilitates strategic connections between participants in the XO program and influential decision makers and leaders within the Greater New Haven area, while meeting to discuss the following topics and more:

Team Discussions and Collaboration on:

- Transformative Solutions for the Workplace / Maximizing Human Capital
- Workforce Development - Issues, Trends, Resources
- Advanced Strategic Readiness - How to use Data to Drive Outstanding Results
- Energizing Your Board / Maximizing Board Responsiveness
- The Role of Corporate Social Responsibility

Orientation to the Region:

- Economic Development / Regional Resources
- Key Industries of the Region
- What's Happening in Downtown New Haven?
- Legislative and Municipal Updates - Meet Key Influencers
- Leveraging the Gems of this region - Nonprofits and Higher Education Institutions



Strategic Challenge Project: Time will be designated for additional information sharing and collaboration among XO participants to solve a strategic challenge that will be meaningful and impactful for the region!

XO CLASSES DATES: Meets 8:30 A.M. - 12:00 P.M. (EXCEPT for the first day session which is 8:30 A.M. - 3:00 P.M.)

FRIDAY, JAN. 19 | FRIDAY, FEB. 16 | FRIDAY, MAR. 8 - 2023

COST: \$1,250 for all participants

EXPECTED OUTCOMES FOR XO

- Collaboration on regional issues
- Connections to influential partners
- Social awareness and relationship management
- Insider's view of New Haven's regional connections and resources

WHAT OUR ALUMNI ARE SAYING!



A VIDEO FROM
OUR ALUMNI



"The discussions about the social and state government challenges resonated with me. The main theme was a real understanding... of quality of life issues in the city from affordable housing, cultural promotion, and creating spaces to work, live, and play."

"I especially enjoyed the specific stories and real issues brought up by the presenters. There was a great mix of positive and negative issues that were brought up."

"The discussion with the legislators (James Cosgrove in Branford and others) and how they restructured their budget and provide continuity for their towns was insightful."

"What were the most valuable takeaways? Understanding of the regional issues / challenges and understanding how economic development works."

JOIN TODAY! REGISTERING IS EASY!

**LEADERSHIP
CENTER**

CLICK TO REGISTER

**EXECUTIVE
ORIENTATION**

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